# 110959G- BSB60520 Advanced Diploma of Marketing and Communication

# **Course Overview**

This qualification reflects the role of individuals who provide leadership and support strategic direction in the marketing and communications activities of an organisation. Their knowledge base may be highly specialised or broad within the marketing and communications field. Typically, they are accountable for group outcomes and the overall performance of the marketing and communication, advertising or public relations functions of an organisation.

This qualification applies to individuals in full-time marketing roles, as well as those who are responsible for an organisation's marketing in addition to other duties.

#### **Quick Facts**

Course name: Advanced Diploma of Marketing and Communication VET National Code: BSB60520 CRICOS Course Code: 110959G Duration: 78 Weeks (including 24 Weeks holiday) Tuition Fee: \$18,000 per year.

### Job Opportunities

- Marketing Director
- Client Services Executive
- Advertising Account Director
- Client Services Director
- Marketing Strategist
- Advertising Account Planning Manager
- Marketing Manager

#### **Entry Requirements**

Entry to this qualification is limited to those who:

Have completed BSB52415 Diploma of Marketing and Communication

or

Have completed the following units (or equivalent competencies): BSBMKG541 Identify and evaluate marketing opportunities; BSBMKG542 Establish and monitor the marketing mix; BSBMKG552 Design and develop marketing communication plans; BSBMKG555 Write persuasive copy; and BSBPMG430 Undertake project work. Equivalent competencies are predecessors to these units, which have been

mapped as equivalent.

or

Have four years equivalent full-time relevant work experience.

#### International Students

Completed equivalent to Australian Grade 12, and demonstrated English proficiency level as per below:

- All students must be over 18
- Achieved IELTS band 6 \*(with no individual band below 5.5) or equivalent score in acceptable English Language Tests (PTE, TOEFL, or OET) Or Minimum test score IELTS 5 or equivalent with either 20 weeks ELICOS.
- Completion of Certificate IV or higher-level qualification in Australia in the last two years Or
- Achieved satisfactory score in English placement test as conducted by the College (Level 3 or higher in CSPA ACER LLN test will meet the requirements for this purpose)

\*You must have completed the English language test within either:

- the 2 years before the date your visa application is lodged.
- the 2 years before a decision is made on your visa application if you did not provide evidence of the English language test at the time your application was lodged.

#### Please contact the College for further information

#### Assessment method

Assessments will be conducted through a combination of questioning, reports, presentations, role-plays and observations.

#### **Recognition of Prior Learning**

We offer everyone the opportunity to apply for Recognition of Prior Learning (RPL) at enrolment. Students may be granted credit or partial credit in recognition of skills and knowledge gained through work experience, life experience and/or prior training.

#### Pathways

Upon successful completion of BSB60520 Advanced Diploma of Marketing and Communication, you may pursue higher studies.

#### **Study Location**

CAC Sydney Campus – Level 1, 7 Hassall Street, Parramatta, NSW 2150

#### **Course Structure**

Total number of units = 12 4 core units plus

#### 8 elective units, of which:

- 2 elective units must be selected from Group A
- 3 elective units must be selected from Group B

for the remaining 3 elective units:

- up to 3 units may be selected from Groups A and B
- if not listed, up to 2 elective units may be selected from a Diploma or Advanced Diploma, from any currently endorsed Training Package qualification or accredited course.

For more information refer to www.training.gov.au

The units delivered by CAC are as follows:

Unit Code and Unit Name

#### **Core units**

BSBTWK601 Develop and maintain strategic business networks BSBMKG621 Develop organisational marketing strategy BSBMKG623 Develop marketing plans BSBMKG622 Manage organisational marketing processes

#### **Elective units**

BSBOPS601 Develop and implement business plans BSBOPS505 Manage organisational customer service BSBCRT512 Originate and develop concepts BSBMKG624 Manage market research BSBINS512 Monitor business records systems BSBMKG626 Develop advertising campaigns BSBFIN501 Manage budgets and financial plans BSBLDR601 Lead and manage organisational change



CAC has relationships with Education Agents to recruit students on our behalf. For a full list of our approved Agents, please refer to the Our Agents page on our website.

Intake Dates: 2024

Term 1 09Jan 05Feb 04Mar 01Apr

# Term 2

4 May 01 Apr 29 June

## Term 3

22 Jul 19 Aug 16 Sep

# Term 4

14 Oct 11 Nov 09 Dec

USI

All students undertaking nationally recognised training must have a USI in order to receive a qualification.